



**COUNTY OF SAN LUIS OBISPO**  
**DEPARTMENT OF GENERAL SERVICES**

COUNTY GOVERNMENT CENTER • SAN LUIS OBISPO, CALIFORNIA 93408 • (805) 781-5200

DUANE P LEIB, DIRECTOR

**REQUEST FOR PROPOSAL PS- #910**  
**USED TRUCK MOUNTED CRANE**

December 2, 2005

The County of San Luis Obispo is currently soliciting proposals for a Used Truck Mounted Crane.

Each proposal shall specify each and every item as set forth in the attached specifications. Any and all exceptions must be clearly stated in the proposal. Failure to set forth any item in the specifications without taking exception, may be grounds for rejection. The County of San Luis Obispo reserves the right to reject all proposals and to waive any informalities.

If your firm is interested and qualified, please submit two [2] copies of your proposal by close of business on December 22, 2005 to:

County of San Luis Obispo  
Barbara Adams, Central Services  
1087 Santa Rosa Street  
San Luis Obispo, CA 93408

If you have any questions about the proposal process, please contact me. For technical questions and information contact Jim Berg at (805) 781-5112.

BARBARA ADAMS  
Buyer - Central Services Division

**TO: ALL PROSPECTIVE PROPOSERS**  
**SUBJECT: LOCAL PROPOSERS PREFERENCE**

The County of San Luis Obispo has established a local vendor preference. All informal and formal Request for Proposals for contracts will be evaluated with a 5% preference for local vendors. Note the following exceptions:

1. Those contracts which State Law or, other law or regulation precludes this local preference.
2. Public works construction projects.

A "local" vendor will be approved as such when, 1) It conducts business in an office with a physical location within the County of San Luis Obispo; 2) It holds a valid business license issued by the County or a city within the County; and 3) Business has been conducted in such a manner for not less than six (6) months prior to being able to receive the preference.

As of March 3, 1994 individual County Buyers evaluate RFP's (Request For Proposals) considering the local vendor preference described above. The burden of proof will lie with proposers relative to verification of "local" vendor preference. Should any questions arise, please contact a buyer at (805) 781-5200. All prospective proposers are encouraged to quote the lowest prices at which you can furnish the items or services listed in County proposals.

	YES	NO
Do you claim local vendor preference?		
Do you conduct business in an office with a physical location within the County of San Luis Obispo?		
Business Address: _____ _____		
Years at this Address: _____		
Does your business hold a valid business license issued by the County or a City within the County?		
Name of Local Agency which issued license: _____		

Business Name: \_\_\_\_\_

Authorized Individual: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Dated: \_\_\_\_\_

**PROPOSAL SUBMITTAL AND SELECTION**

1. All proposals, consisting of two, (2) copies must be received by mail, recognized carrier, or hand delivered no later than close of business on December 22, 2005. Late proposals will not be considered.
2. All correspondence should be directed to:

San Luis Obispo County  
Department of General Services  
1087 Santa Rosa Street  
San Luis Obispo, CA 93408  
ATTENTION: Barbara Adams  
Telephone: (805) 781 5906
3. Costs of preparation of proposals will be borne by the proposer.
4. It is preferred that all proposals be submitted on recycled paper, printed on two sides.
5. Selection of qualified proposers will be by an approved County procedure for awarding professional contracts.
6. This request does not constitute an offer of employment or to contract for services.
7. The County reserves the option to reject any or all proposals, wholly or in part, received by reason of this request.
8. The County reserves the option to retain all proposals, whether selected or rejected.
9. All proposals shall remain firm for thirty, (30) days following closing date for receipt of proposals.
10. The County reserves the right to award the contract to the firm who presents the proposal which in the judgment of the County, best accomplishes the desired results, and shall include, but not be limited to a consideration of the professional service fee.
11. Selection will be made on the basis of the proposals as submitted. The Selection Committee may deem it necessary to interview applicants. The County retains the right to interview applicants as part of the selection process.
12. The proceedings of the Selection Committee are confidential. Members of the Selection Committee are not to be contacted by the proposers. All communication between proposer and the County shall be through Barbara Adams.

## SPECIFICATIONS FOR A USED OR NEW FLAT BED TRUCK WITH MOUNTED CRANE

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**REPLACING:** Truck number; 0181

**QUANTITY:** 1

It is the intent of these specifications to describe a truck mounted crane suitable for the demands of the Public Works Department of the County of San Luis Obispo. **The truck may be used but not more than 4 years old.** The crane may be a telescoping boom or knuckle boom type unit. This crane will be used for bridge repair, hauling some materials, placing building materials or rocks and other work typically performed by Public Works crews. Because the County wishes to avoid having to be limited to State certified operators the crane must have a capacity of less than but close to 15,000 pounds. The county would prefer a unit either with, or capable of having added, a cable wench and a grapple attachment.

Quality, construction details, performance characteristics and price quotations will be analyzed and the crane which best serves the interest of the county may be purchased. The County specifically reserves the right to reject any or all proposals.

All equipment and accessories shall meet OSHA, Department of Industrial Safety and California Highway Patrol regulations. All equipment and accessories are to be mounted or installed to Society of Automotive Engineers or American Trucking Association standards.

The specifications below should be used as a general guide for the type of unit the County wishes to purchase. Because this is a used machine some variations may be accepted if the County finds them acceptable. **Such deviations are to be noted under "DEVIATIONS" column below and or submitted in writing with the bid submission.**

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### 1.0 CAPACITY and DIMENSIONS:

### DEVIATIONS

Lifting Capacity: 14,950# -- Maximum

13,000# -- Minimum

Outreach: 35' -- Minimum

Attachments: Is crane capable of using a material grapple,  
wench or other attachments?

Outriggers: Hydraulically controlled with pads

### 2.0 TRUCK:

Capacity: At least 26,000 GVW

Axles: Two axle - Maximum

Engine: Six cylinder diesel of at least 210hp

Bed: Flatbed with crane mounted at front of bed.

Bed to be 16' to 20'

Brakes: Air

### **3.0 GENERAL:**

The unit shall be delivered completely assembled and ready to operate. Upon final delivery, dealer shall provide demonstration of machine operation, safety features and other pertinent information. The truck or any portion of the unit may not be more than four years old. The component parts of the unit shall be of proper size and design to safely withstand maximum stresses imposed by a capacity load.

#### **3.1 Publications:**

One copy, of the parts books or (CD ROM if available), service manuals, operator's manuals and other pertinent materials covering the entire unit and any added options shall be furnished.

#### **3.2 Registration:**

Providing the crane does not already have an existing license plate. An original "Dealer's Report of Sale", signed by a responsible officer of the vendor with the title of the signer also indicated, shall be furnished promptly to consignee at time of delivery of unit covered by these specifications. The County registers all of its own vehicles. The vendor is NOT to register this vehicle in the name of the County.

### **4.0 DELIVERY:**

The complete crane and truck shall be delivered to the County Operation Center, 1395 Kansas Ave., San Luis Obispo, CA. The truck shall be considered delivered at the time it arrives at the Operation Center. **Any questions regarding delivery or construction details shall be directed to the County Equipment Manager, Jim Berg, at 805-781-5112. The vendor should call at least 24 hours in advance of delivery.**

Delivery time of the crane, may be a key consideration in the award of the purchase order. In terms of days based on straight calendar days, vendors are instructed to quote there best delivery time for the crane RFP. The crane selected for purchase shall be delivered on or before the number of calendar days quoted by the successful vendor.

### **5.0 WARRANTY:**

The vendor or manufacturer of the unit shall provide a minimum of 90 days of warranty coverage on the entire crane and truck unit.